



Leadership Luncheon Series

Thursday, November 5, 2020



**Guest Speaker:
Jane Fairweather
Owner and President
The Jane Fairweather Team**

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PROGRAM

12:00 p.m. – 12:30 p.m. – Opening Remarks Introductions

12:30 p.m. – 1:30 p.m. -- Conversation & Q&A

ABOUT THE SPEAKER

Jane Fairweather Founder & President The Jane Fairweather Team

A 30-year veteran of the residential real estate business, Jane is a pillar in the Maryland real estate community. She has been consistently ranked among the very top producers in Maryland, the Capital Region and nationally. Well-known for her market acumen and her relentless service, Jane is greatly respected and loved by her clients and peers alike. Together with her team of highly specialized assistants and buyer agents, Jane sells an average of 170-190 homes per year. Her careers sales have long exceeded \$1 billion dollars, but Jane herself measures success, not in sales volumes, but by the numbers of her clients who become lifelong friends, as well as her close ties to the neighborhoods in which she lives and works.

Bethesda Magazine readers voted Jane Fairweather the Best Realtor in 2017, as well as in 2007 – 2013. Jane's career sales currently exceed 1 billion dollars. Jane is a graduate of Leadership Montgomery (2009). She has served on Montgomery County Executive Isiah Leggett's Economic Advisory Council and was invited by Maryland State Comptroller Peter Franchot to testify in Annapolis on the state of the real estate market. Jane has given a residential real estate "State of the Market" speech at the Greater Bethesda Chamber of Commerce's Real Estate Update Presentation for the last 14 years.

A Montgomery County native, Jane has participated in and chaired numerous organizations including the Bethesda Urban Partnership and

their Arts and Entertainment District Committee; BCC Rotary Club where she was the founder of the “Strut Your Mutt” program, and The Greater Bethesda Chamber (Past Chair and “Chair for Life” of the Bethesda Metro Improvement Task Force).

Jane has received numerous awards and proclamations from organizations including Jewish Women International, the BCC Rotary Club, The Greater Bethesda Chamber (William Prescott Allen Award), and the Montgomery County Business Hall of Fame where she was inducted in 2019.

Jane and her husband David live in downtown Bethesda and are the proud parents of 2 children and 5 grandchildren. Jane enjoys skiing, travel and taking time to relax at their Rehoboth home.

MARK YOUR CALENDAR



Mark Your Calendar and Sign up Now!

**Thursday, December 3 at
12pm** for the next

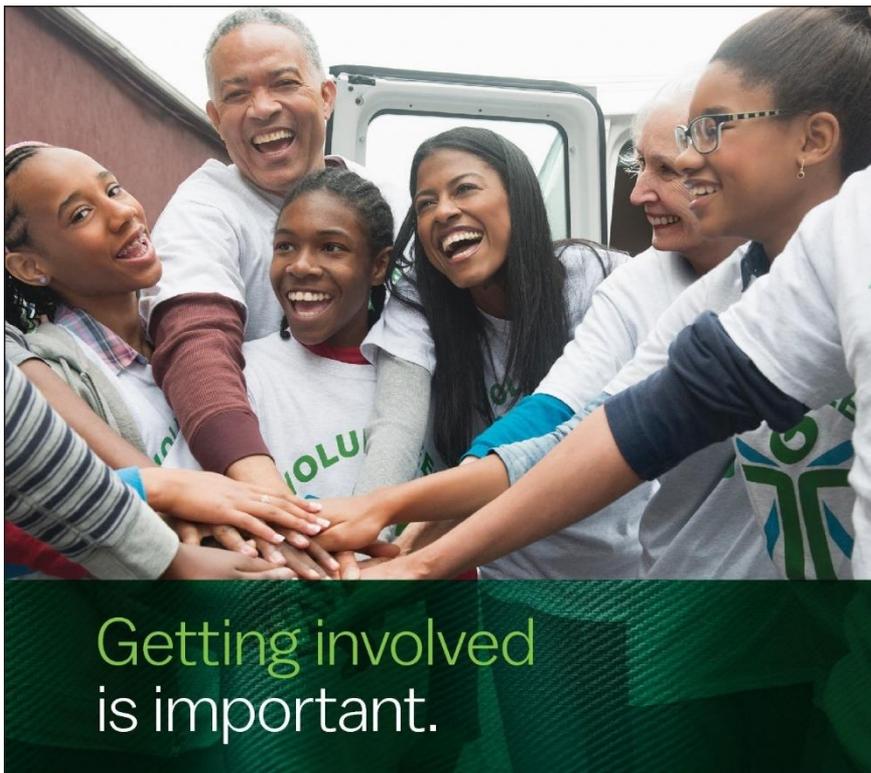
Leadership Luncheon

Featuring Dr. Natwar
Gandhi, former CFO of the

District of Columbia

Government and author of
“Still the Promised Land.”





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